

## TOUR OPERATOR INFORMATION

BUSINESS NAME			
Capital		Legal form	
Inception date			
Company registration number		IATA registration number	
Licence (if applicable)		Issue Date	
Opening permit (if applicable)		Issue Date	
Contact person		Position	
Address		E-mail	
Telephone		Fax	
Participant's name (as it appears on your passport)		Position*	
Participant's e-mail		Company website*	

\* **Priority** given to participation from the *PRODUCT MANAGER* or *THEMATIC MANAGER*

### THEMES| Specialization

- |                                       |   |   |                                 |
|---------------------------------------|---|---|---------------------------------|
| <input type="checkbox"/> Ecotourism   | <input type="checkbox"/> Surfing                | <input type="checkbox"/> Photography    | <input type="checkbox"/> Family |
| <input type="checkbox"/> Wildlife     | <input type="checkbox"/> Windsurf & Kitesurfing | <input type="checkbox"/> Whale watching | <input type="checkbox"/> Luxury |
| <input type="checkbox"/> Birdwatching | <input type="checkbox"/> Diving                 | <input type="checkbox"/> Motor trekking | <input type="checkbox"/> MICE   |
| <input type="checkbox"/> Adventure    | <input type="checkbox"/> Sport fishing          | <input type="checkbox"/> Honeymoons     | <input type="checkbox"/> Other  |
| <input type="checkbox"/> Trekking     | <input type="checkbox"/> Cruising and sailing   | <input type="checkbox"/> Resorts        |                                 |

Please note that this form must be duly completed

## MARKETS

5 key catalog destinations per continent:

Asia :  
America :  
Africa :  
Europe :

### Catalog destinations in the Indian Ocean

- |                                     |                                    |                                     |
|-------------------------------------|------------------------------------|-------------------------------------|
| <input type="checkbox"/> Madagascar | <input type="checkbox"/> Mauritius | <input type="checkbox"/> Seychelles |
| <input type="checkbox"/> Reunion    | <input type="checkbox"/> Mayotte   | <input type="checkbox"/> Maldives   |

Do you already have an inbound TO in Madagascar?  Yes  No

### Type of customer base:

Are you a member of a sales network?  Yes  No

If so, which one: .....

### Partnership to promote Madagascar

After the famtrip, would you agree to partnering with ONTM pursuant to activities promoting Madagascar in your country (attending our stand for trade shows, customer evenings, training your staff, etc.)?

Yes  No

### Selected period

May 2024  June 2024  September 2024  November 2024

### Check your 3 priority destinations

- |  |                                    |                                       |                                   |                                       |
|--|------------------------------------|---------------------------------------|-----------------------------------|---------------------------------------|
| <input type="checkbox"/> DIEGO SUAREZ  | <input type="checkbox"/> MAJUNGA   | <input type="checkbox"/> NOSY BE      | <input type="checkbox"/> SAMBAVA  | <input type="checkbox"/> TULEAR       |
| <input type="checkbox"/> FORT DAUPHIN  | <input type="checkbox"/> MORONDAVA | <input type="checkbox"/> SAINTE MARIE | <input type="checkbox"/> TAMATAVE | <input type="checkbox"/> MAROANTSETRA |
| <input type="checkbox"/> TANA - AMPEFY |                                    |                                       |                                   |                                       |

### IMPORTANT

If our application is accepted, we, [company name] .....

#### a) Undertake to:

- complete the evaluation form at the end of our stay in Madagascar,
- return the follow-up form after 4, 8, 12, 24 and 36 months,
- fully comply with all of the program sent,
- bear the cost of international and domestic air tickets,
- attend the workshops scheduled in Madagascar to meet local tourist operators

#### b) We note that:

- the whole cost of the stay is borne by the organizer except for drinks and personal expenses,
- promotional rates are available from airlines for famtrip participants

Date:  
Officer's signature

Company  
stamp